

ADRIAN ALVARADO, MBA

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EXECUTIVE LEADER – CHIEF OPERATING OFFICER (COO)

COMMUNITY LEADERSHIP & PARTNERSHIP | SUSTAINABILITY | HOLISTIC & INNOVATIVE STRATEGIC PLANNING

Pragmatic, community-focused executive leader with vast expertise in establishing operational processes and business strategies, integration initiatives, and growth policies across high-arching organizations. Recognized as a thought leader, accomplished in offering strategic guidance and operational expertise, building a strong professional network. Diverse, multi-dimensional background in organizational development, sustainable frameworks, and plan execution.

AREAS OF EMPHASIS

Executive Leadership | Financial Analysis | Budget Management, Planning, & Development | Business Strategy
Process Improvements | GAAP, AR, & AP Knowledge | Project Management & Oversight
Financial Reporting & Planning | Key Performance Indicators (KPIs) | Organizational Infrastructure
Civil Justice | Community Involvement & Engagement | Operational Process Development

PROFESSIONAL EXPERIENCE

COMMUNITY YOUTH MINISTRIES | REEDLEY, CA

11/2019 – PRESENT

CHIEF OPERATING OFFICER (COO)

Serve in an executive-level role, overseeing daily operations and financial reporting for the Agency. Recognized as the Advisor/Liaison to departmental directors and supervisors in strategic growth initiatives. Reports directly to the Chief Executive Officer (CEO) and the Board of Directors (BOD), specifically regarding the overall status of business operations and finance.

Key Contributions & Accomplishments:

- Successfully completed 4 financial audits in 8 months, streamlining fiscal and business continuity.
- Catapulted revenue from \$3M to \$11M in 2.5 years through effective collaboration with the CEO.
- Created and secured funding for a Youth Behavioral Awareness program, serving 1K at-risk students in year 1 and expanding to over 2K served with 4 full-time counselors and social workers in the following year.
- Ensured solid operations and 0 layoffs during the COVID-19 pandemic, curating a new tutoring program that employed 200 after-school program staff.
- Established groundwork and onboarding process that hired 180 staff, boosting personnel from 200 to 380 in just 2.5 years.
- Developed and managed a proactive procurement system that was implemented company-wide and established KPIs and dashboards for management review.
- Spearheaded initiatives for month-end and year-end close processes, resulting in a drastic improvement from 10 to 0 findings on the initial fiscal and 403b audits.
- Propelled corporate growth through the development and implementation of innovative policies and procedures related to accounting and operational practices. Recommended modifications to existing corporate policies, including cash management, benefits, legal representation, and procurement efficiencies.

CATHOLIC CHARITIES DIOCESE | FRESNO, CA

06/2019 – 11/2019

CHIEF FINANCIAL OFFICER (CFO)

Functioned as an executive leader charged with oversight of all financial reporting, planning, grant compliance and management, and budgeting. Trusted as a pivotal Advisor/Liaison to department leadership in development, management, and implementation of financial/budgetary plans and models.

Key Contributions & Accomplishments:

- Drove management and completion of allocations, payroll analysis, and the 2019-2020 fiscal budget.
- Through intricate due diligence, successfully reported and secured \$300K in grant funds.

DEERPOINT GROUP (TEMP) | MADERA, CA

06/2018 – 10/2018

PROJECT MANAGER

In a contract role, recruited as a senior leader focused on planning, budgeting, overseeing, documenting, and executing all aspects of capital projects between \$10-\$13M, reporting directly to the CEO. Employed proactive problem-solving, establishing comprehensive departmental goals, deadlines, and budgets.

Key Contributions & Accomplishments:

- Effectively measured all (KPIs) and interrelated metrics, specifically pertaining to chemical manufacturing projects.
- Collaborated cross-functionally with multiple department directors, including Research & Development (R&D), finance, logistics, assembly, etc.), ensuring overall success with every project.
- Facilitated a 100% success rate of all project deliverables, including budgetary requirements, client expectations, and expected timelines.
- Drastically reduced overall spending of raw materials by 7% through consolidation and establishment of new supplier relationships.
- Significantly improved the accuracy of project spending by co-creating business intelligence (BI) tools and forecasting models.
- Coached and mentored a team of 6 in implementing a new strategy for inventory and procurement in a revamped ERP system.

COMMUNITY YOUTH MINISTRIES | REEDLEY, CA

01/2016 – 10/2017

DIRECTOR OF OPERATIONS

Led efforts as an executive leader in spearheading strategic operational programs, financial performance oversight, and recruitment and training of staff. Established goals, policies, internal controls, and KPIs as related to daily operations and financial reporting.

Key Contributions & Accomplishments:

- Directed research and contributed to the sourcing, selecting, and integration of a new financial application (APLOS).
- Orchestrated the RiverKids program, expanding it by 2 school sites, 8 staff, and over 100 students.

BOARD MEMBERSHIPS & EXECUTIVE LEADERSHIP

FRESNO'S LEADING YOUNG PROFESSIONALS

01/2020 – PRESENT

BOARD ADVISOR – Member at Large

CREATIVE WEALTH CAPITAL | DINUBA, CA

01/2022 – PRESENT

CO-FOUNDER | MANAGING PARTNER

RED CROSS – CALIFORNIA BOARD

2023 – PRESENT

BOARD MEMBER

FIREANTS (THE GLOBAL CRYPTOCURRENCY)

2022 – PRESENT

NON-PROFIT GLOBAL CONSULTANT

EDUCATION & CREDENTIALS

Master of Business Administration (MBA) – *Fresno Pacific University; Fresno, CA*

Drove a focus on Global Management, Finance, Business Strategy, & Entrepreneurship
Put thesis into action during a pitch-fest, earning crowd favorite and grand prize (upwards of \$60K)

Bachelor of Science (BS) – *Pepperdine University; Malibu, CA*

Coursework in Quantitative Preparation, Accounting, & Finance

International Studies (Study Abroad) – *Pepperdine University; Buenos Aires*